

## For Buyers: The Financial Opportunity of a Lifetime?

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Today's blog post is an informative (and borrowed) article regarding the opportunity facing today's buyers.

*The following article is from KCMBlog.com:*

We often point out that a buyer should be more concerned about the COST of a home rather than the PRICE. Price obviously is a component of cost. However, unless you buy all-cash, you must also be concerned about the financing of the purchase. The price and the financing together determine the cost of a home. Today, we want to look at only the financing piece.

An opportunity exists today because of recent government involvement; an opportunity that may never again be available in our lifetimes. There has been much discussion about what role the federal government should have in supporting homeownership. We will leave our opinions on the debate for another time. However, we want to alert you to two advantages available to a purchaser today that may disappear in the future:

**Historically low interest rates.**

**The ability to lock in these rates for thirty years.**

### **Interest Rates:**

Because of the financial crisis, the government stepped in and instituted a series of programs which pushed mortgage interest rates to historic lows. If we look at 30 year mortgage interest rates before and after government intervention we see the impact these programs had (see chart below). [Click here to read the full article](#)